





BIAFO INDUSTRIES LIMITED

Corporate Briefing Session 2019

31st December, 2019





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Brief Introduction of The Company





Brief Introduction of The Company

Biafo Industries Limited ("the Company") was incorporated in Pakistan on 07 September 1988 as a Public Limited Company and its shares are quoted on the Pakistan Stock Exchange Limited.

Biafo registered office is located at 1st Floor, Biafo House, Plot No. 23, Street No. 38-40, I&T Centre, G-10/4, Islamabad, Pakistan.



Biafo's production facility is situated at Plot 70, Phase III, Hattar Industrial Estate, Khyber Pakhtunkhwa, Pakistan.





Brief Introduction of The Company

The Company has set up its industrial undertaking for the production of Commercial Explosives and Blasting Accessories at Hattar Industrial Estate, Khyber Pakhtunkhwa, Pakistan and started its commercial production in 1994.

Biafo Industries Limited is an authorized licensee of Explosive Technology International (ETI) using the Du Pont Technology and formulations for Tovex[®] Water Gel Explosives. Biafo also produces Blasting Accessories using the Technology taken from Hanwa South Korea.

License for the manufacturing of commercial explosives and blasting accessories has been issued to Biafo Industries Limited by the Chief Inspector of Explosives, Department of Explosives, Ministry of Industries, Government of Pakistan. Sale, possession, use and transportation of commercial explosives is being regulated by The Explosives Act 1884 updated from time to time and Explosives Rules 2010.



Brief Introduction of The Company

Biafo Industries Limited has various quality certifications including ISO 9001 : 2015 and OHSAS 18001 : 2007

Biafo Industries Limited has always adopted best industrial and corporate practices and as a result, Biafo Industries Limited has been selected amongst the Top 25 Companies of Pakistan for Years **2012, 2013, 2014, 2015** and **2018** by Pakistan Stock Exchange.



Brief Introduction of The Company

Our Products

Explosives:

Biafo has a modern and state of the art manufacturing unit which is highly automated and can produce from 5 tons to 25 tons per shift depending upon the cartridge diameter of Tovex[®] Explosives in addition to Powder Explosives (ANFO).

Blasting Accessories:

Biafo also produces Blasting Accessories like (Seismic Detonators, Plain Detonators, Electric Detonators, Millisecond Non Electric Delay Detonators, Millisecond/ Half Second Electric Delay Detonators, Two Way Delay Relays and Detonating Cord).





Brief Introduction of The Company

Customers of our Products

Biafo's Products are used in civil and Infrastructure Development Projects and also in seismic exploration activities. Following are the sectors using Tovex[®] Water Gel, Powder Explosives and Blasting Accessories for their various projects.

- Oil and Gas exploration
- Tunneling Projects
- Hydroelectricity Projects
- Highways-Motorways Projects
- Cement Factories Quarry sites
- Stone crushing Industries,
- Mining Projects
- Cautious Blasting Projects

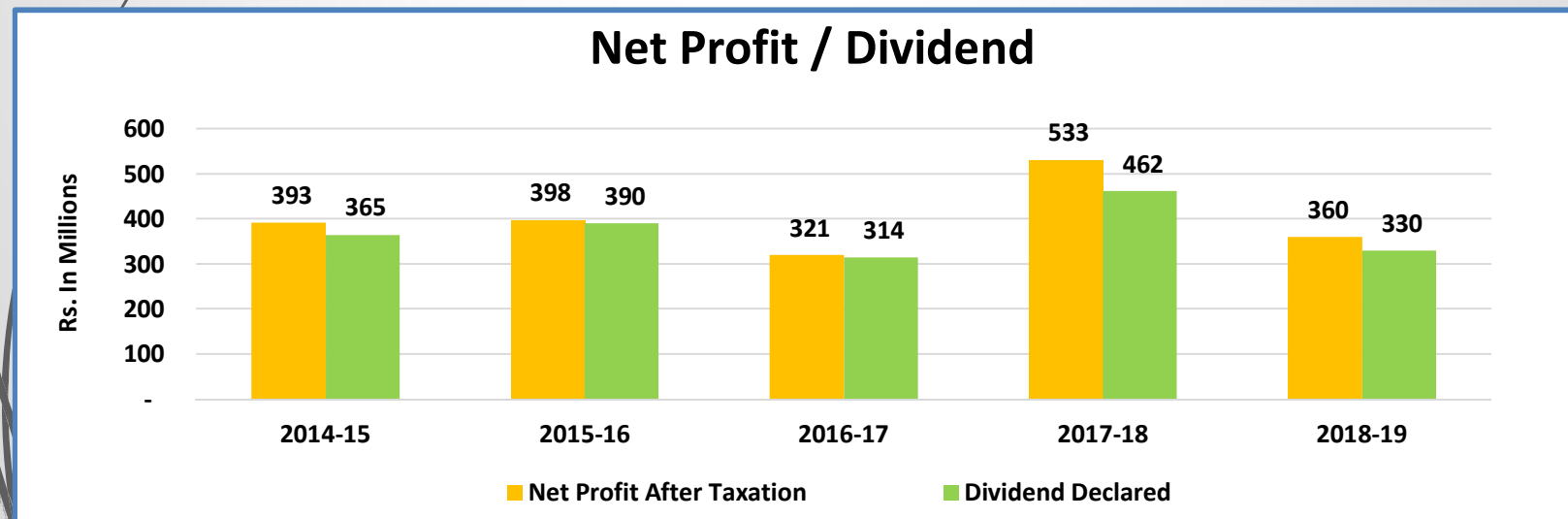
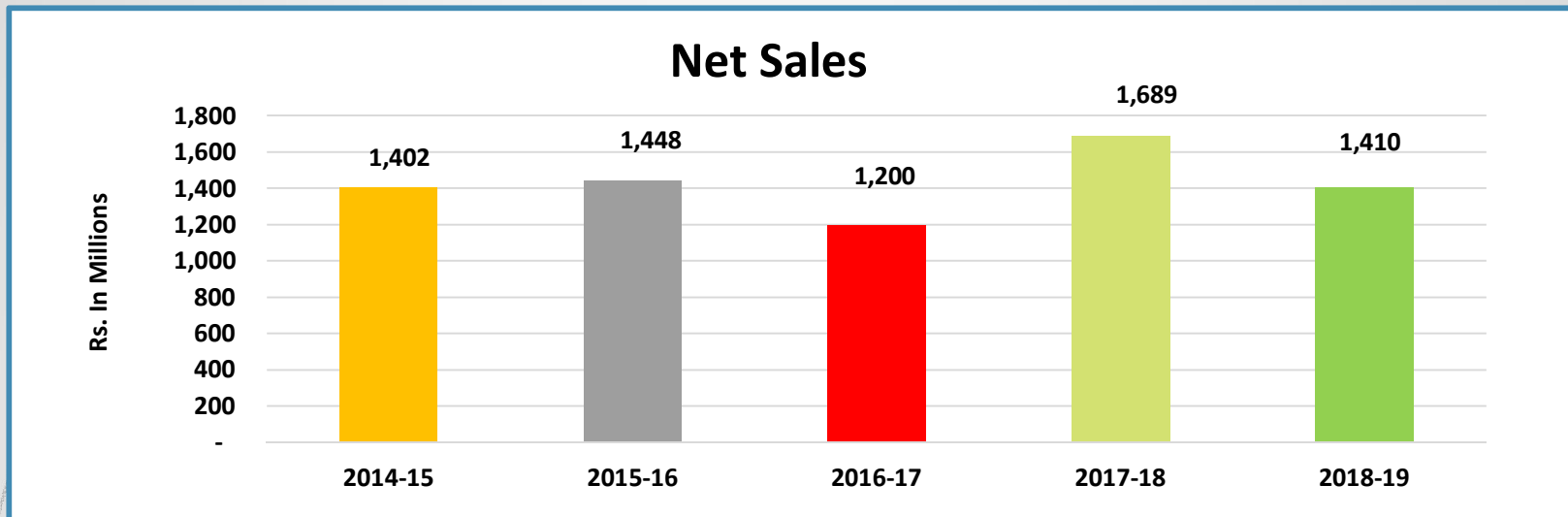


Performance at a Glance





Performance at a Glance





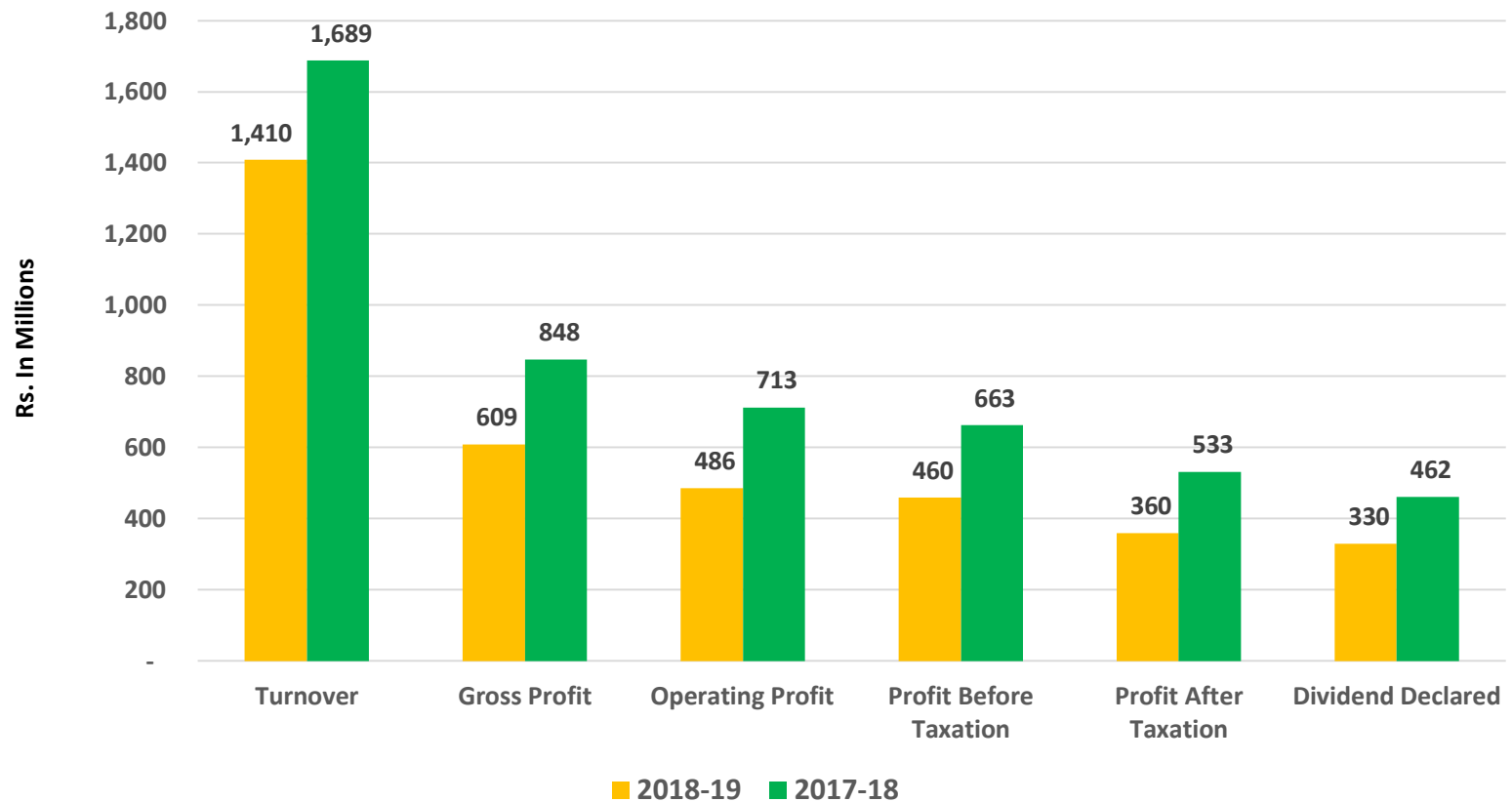
Review of Financial Results





Review of Financial Results

Profitability of the Company

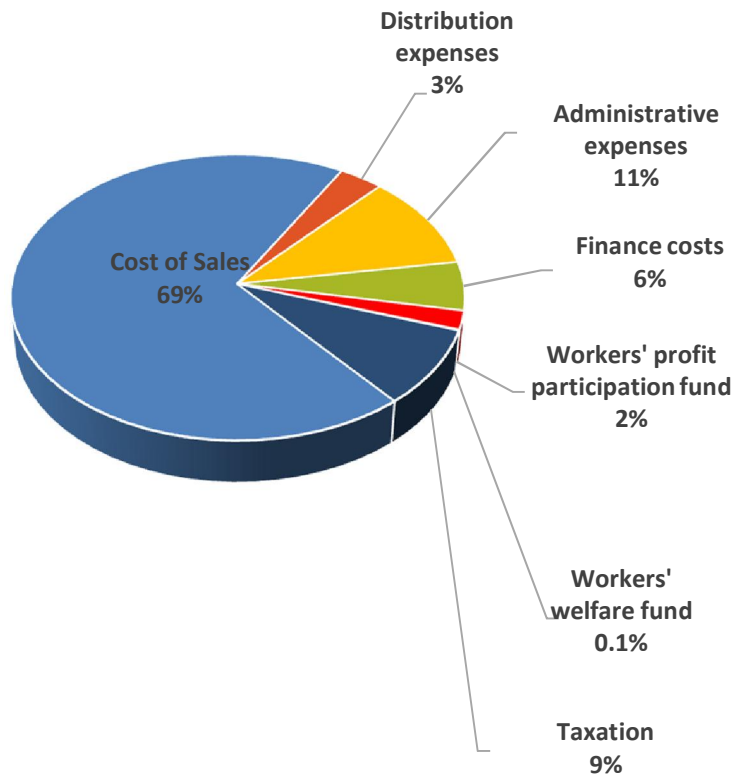




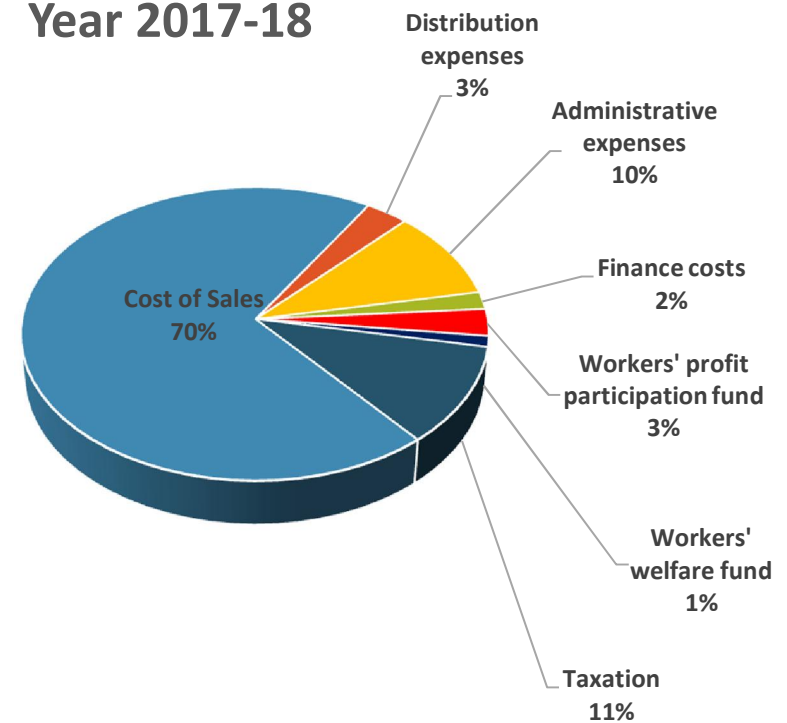
Review of Financial Results

Analysis of Expenses

Year 2018-19



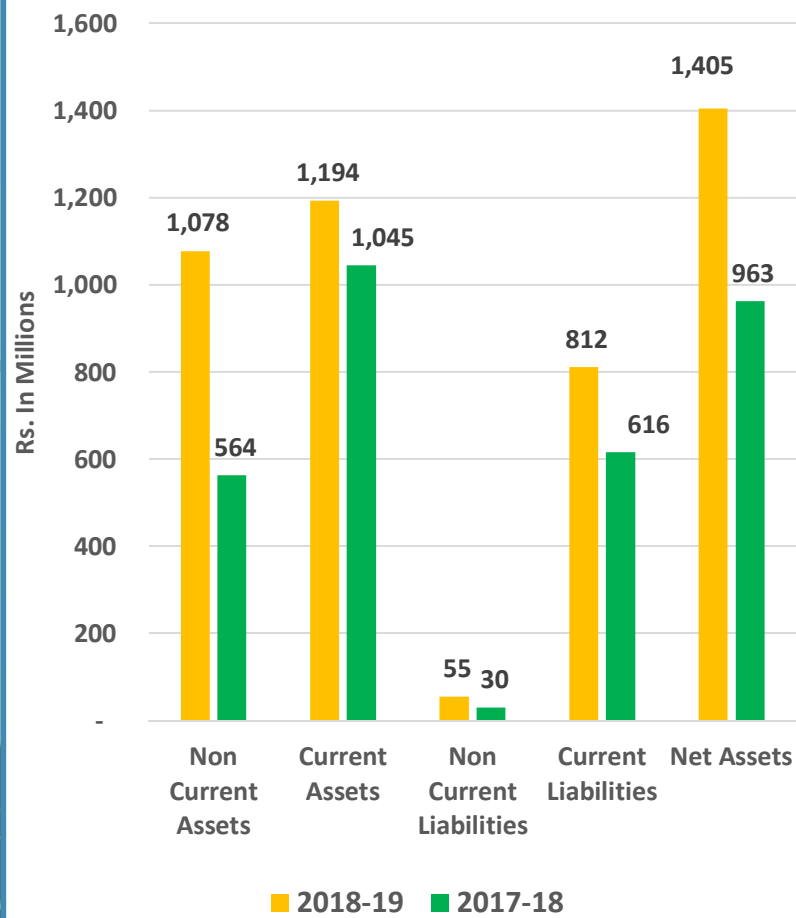
Year 2017-18



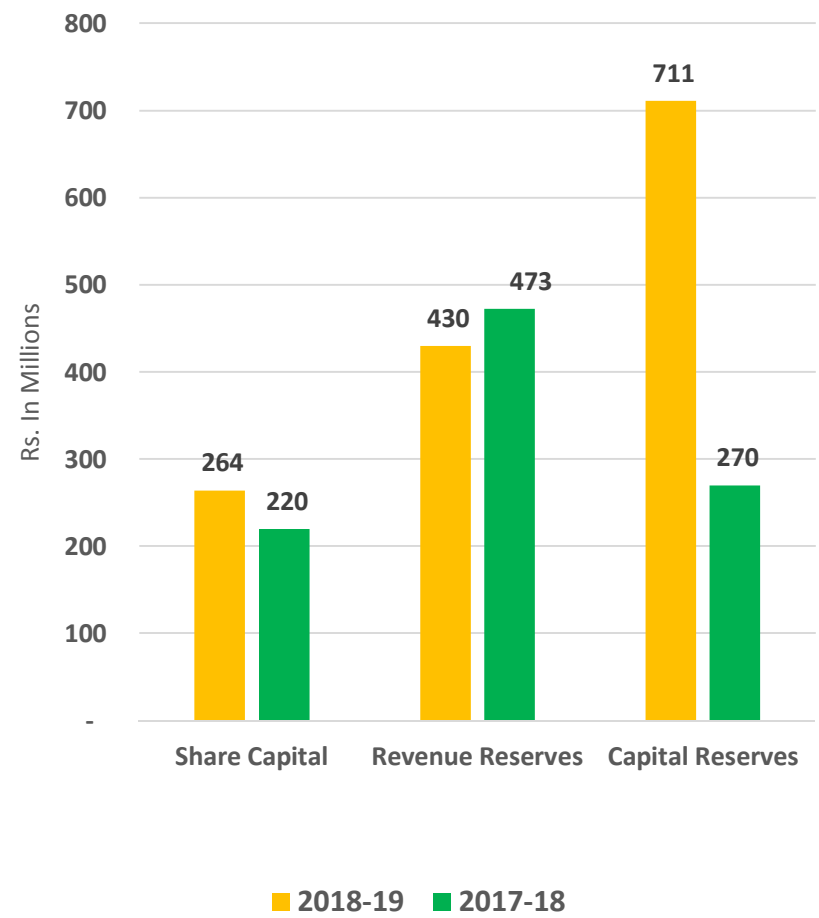


Review of Financial Results

Financial Position




Share Capital & Reserves





Future Outlook





Future Outlook

- Keeping in view the upcoming Infrastructure Development projects in the Country, we are upgrading our Plant to meet the future demand.
- New markets are being explored to increase the sales and shareholders wealth.



Question & Answer Session



Thank You