



BIAFO INDUSTRIES LIMITED

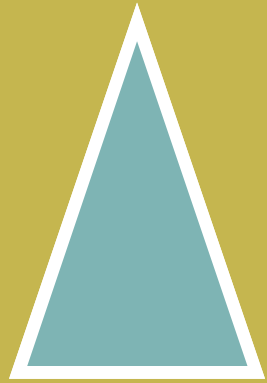
Manufacturer of Tovex ® Explosives & Blasting Accessories

Corporate Briefing Session

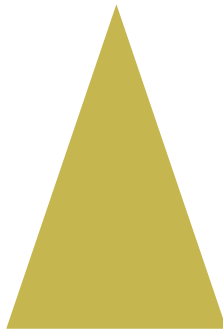
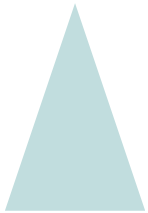
2025

www.biafo.com





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ABOUT THE COMPANY



ABOUT THE COMPANY

Board of Directors

Ehsan Mani – Chairman

Anwar Moin – CEO

Shireen Safdar

Muhammad Zafar Khan

Khwaja Ahmad Hosain

Syeda Shahbano Abbas

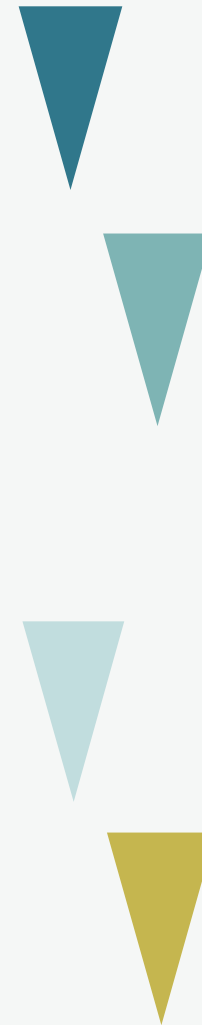
Ayesha Humayun Khan

Adnan Afridi

Himayat Ullah

Mirza Rehan Baig

Yawar Ikram



ABOUT THE COMPANY

1988

Biafo Industries Ltd was incorporated in 1988 as a Public Limited Company. Biafo Industries Ltd is an authorized licensee of Explosive Technology International (ETI), using the DuPont Technology and producing Tovex ® Water Gel Explosives. Leaping forward to meet industrial benchmarks, Biafo has been involved in a strategic partnership with Hanwha Group of South Korea to acquire technology and produce high quality accessories.

Since 1994, our Industrial enterprise is based at Hattar, Khyber Pakhtunkhwa. A flourishing region for Industries, Hattar Industrial Estate is home to a state-of-art Biafo production facility. At this facility the Company produces industrial standard Commercial Explosives and Blasting Accessories.

1994

2012-2018

As a recognition of its stability and progress, the Company has been selected amongst Top 25 Companies of Pakistan Stock Exchange for the Years 2012, 2013, 2014, 2015 and 2018. Apart from this our credibility is solidified by our internationally accredited certifications; ISO 9001, OHSAS 45001

2022-2023

Biafo took a strategic step toward expanding its business by entering into export markets. Recognizing the growing global demand, we researched international markets to identify regions with strong potential for growth. By establishing key partnerships with local distributors and streamlining our supply chain, we successfully launched our export operations.

ABOUT THE COMPANY



OUR VISION

Biafo's Vision is to be a world class manufacturer of commercial and industrial explosives providing consistent high quality products to meet the increasing requirement of potential customers in the country and to establish an international market by exporting to countries in the region. To expand the Company into other associated/ industrial chemical products.



OUR MISSION

Our Mission is to increase the market share of the Company to an appropriate level by marketing product which meet the expectations of customers both within country and outside. To ensure that the recent improvements in the market share is maintained and rapidly increase the Company's profitability and market share. To achieve improved financial results by continued ethical business practices and improved international quality products and services to customers at a competitive price. To provide decent return to the shareholders in the coming years.

OUR PRODUCTS

Water Gel Explosives

Tovex ® Water Gel Explosives were developed by Du Pont in late 1960's. Performance of the Tovex ® Water Gel Explosives has proven to be outstanding and the Products have gained wide acceptance by the users.

Biafo has a wide range of Water Gel Explosives:-

1. Super Blaster
2. Blaster
3. Super Breaker
4. Breaker
5. Seismic Explosive
6. Pre Splitter
7. Coal Miner



Powder Explosives

Powder Explosives or low density explosives are unique in nature by virtue of their explosive properties.

Biafo offers complete low density Blasting Agents which are:

1. Bio Prill (ANFO)
2. Bi Bulk



Blasting Accessories

Biafo offers state of art Accessories as per customer's need and is proud to declare these as "Symbol of Quality". We are producing both instantaneous and delay system accessories.

Following products are being manufactured;

1. Plain Detonators
2. Electric Detonator Instantaneous
3. Seismic Electric Detonators
4. Delay Electric Detonator
5. Non-Electric Delay Detonator
6. Electronic Detonators
7. Two Way Delay Relays
8. Biafo Cord
9. Thermo Tube
10. Safety Fuse

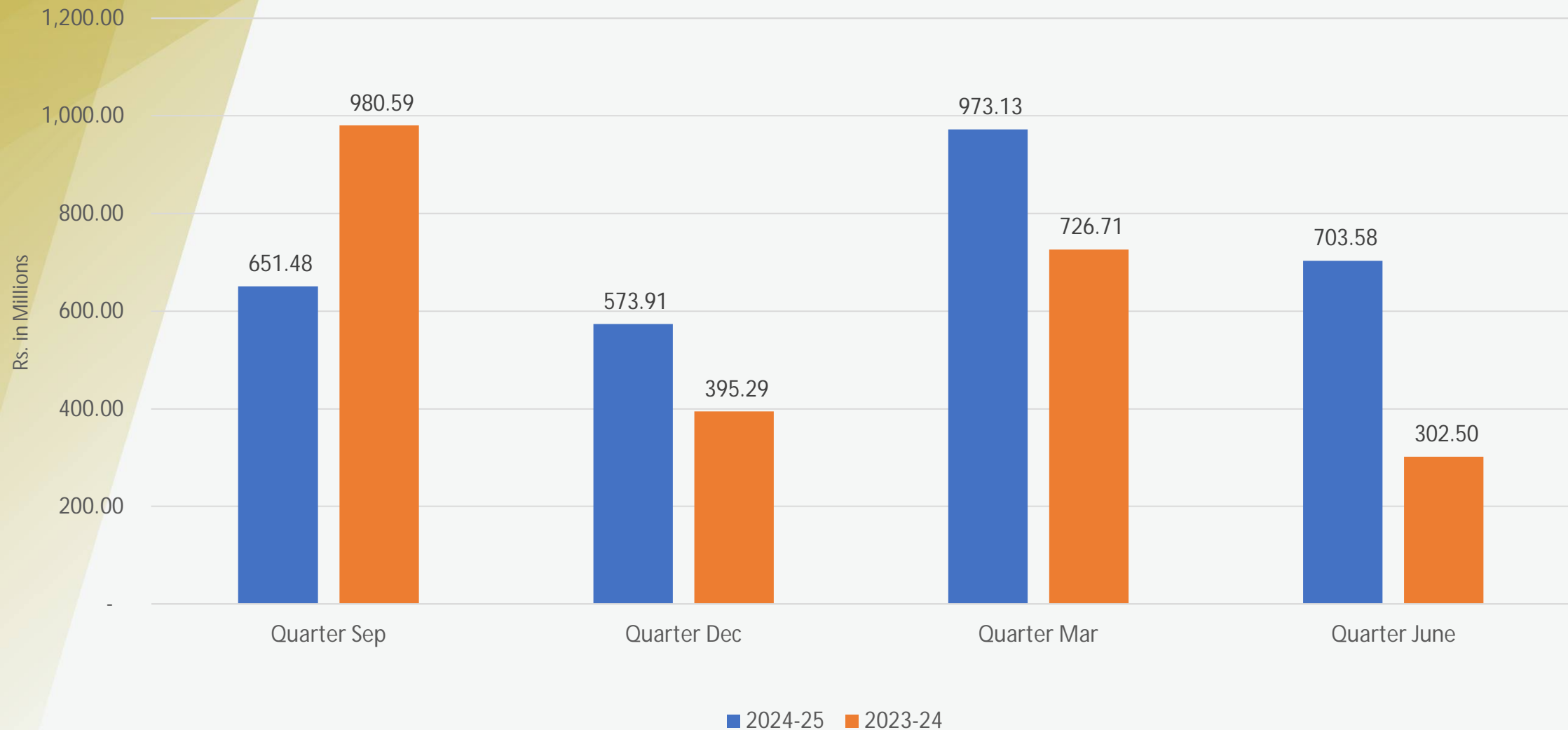


FINANCIAL INFORMATION



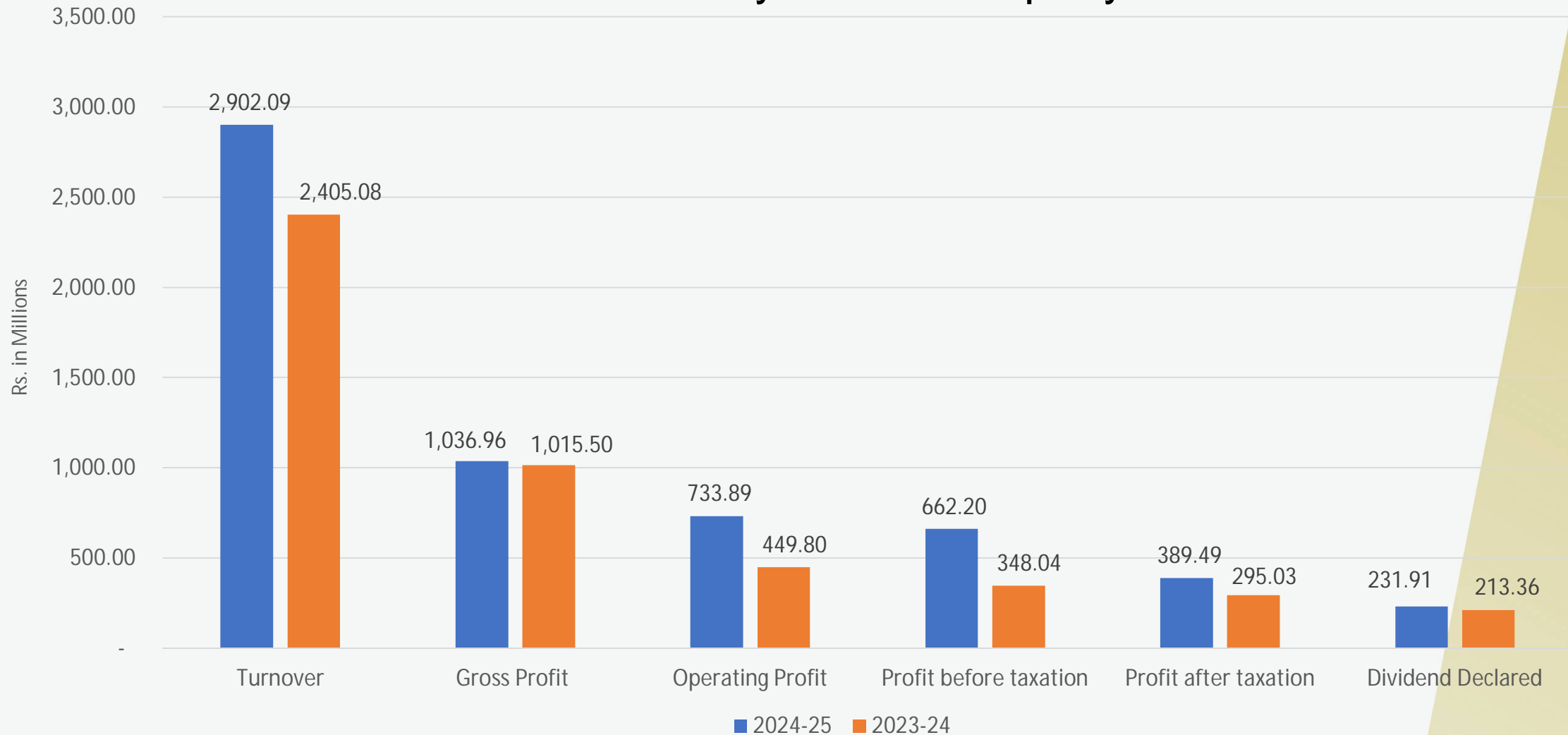
Performance of the Company

Net Sales

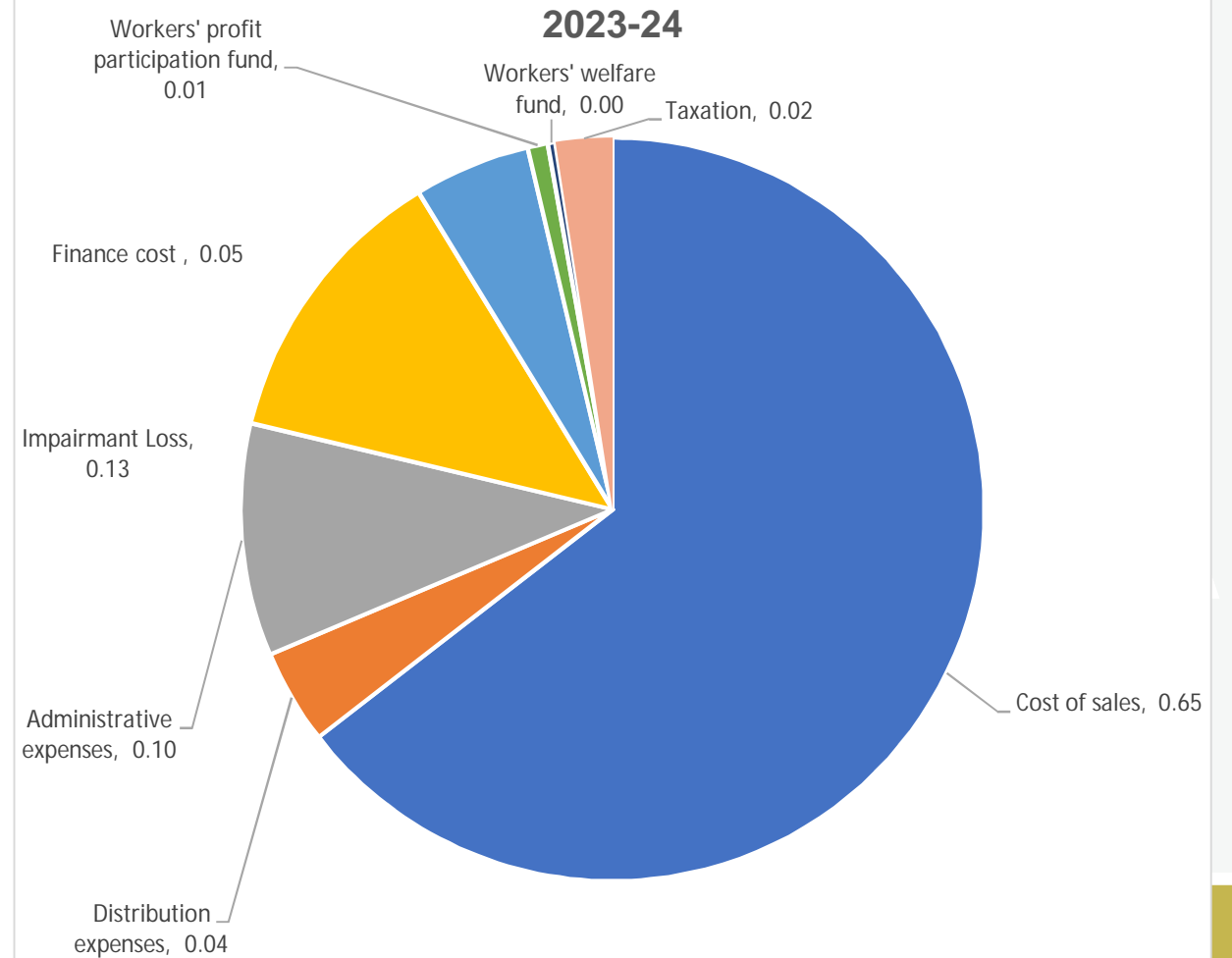
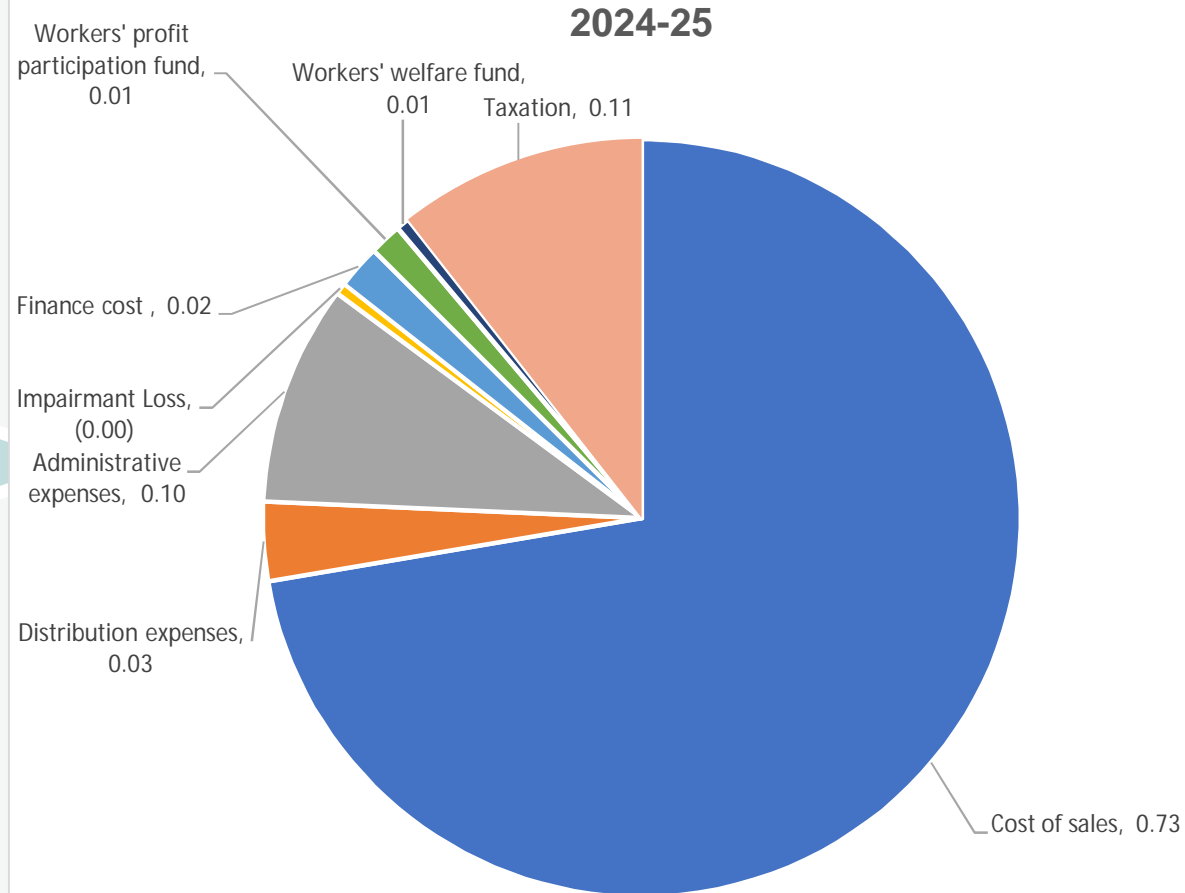


Review of Financial Statements

Profitability of the Company



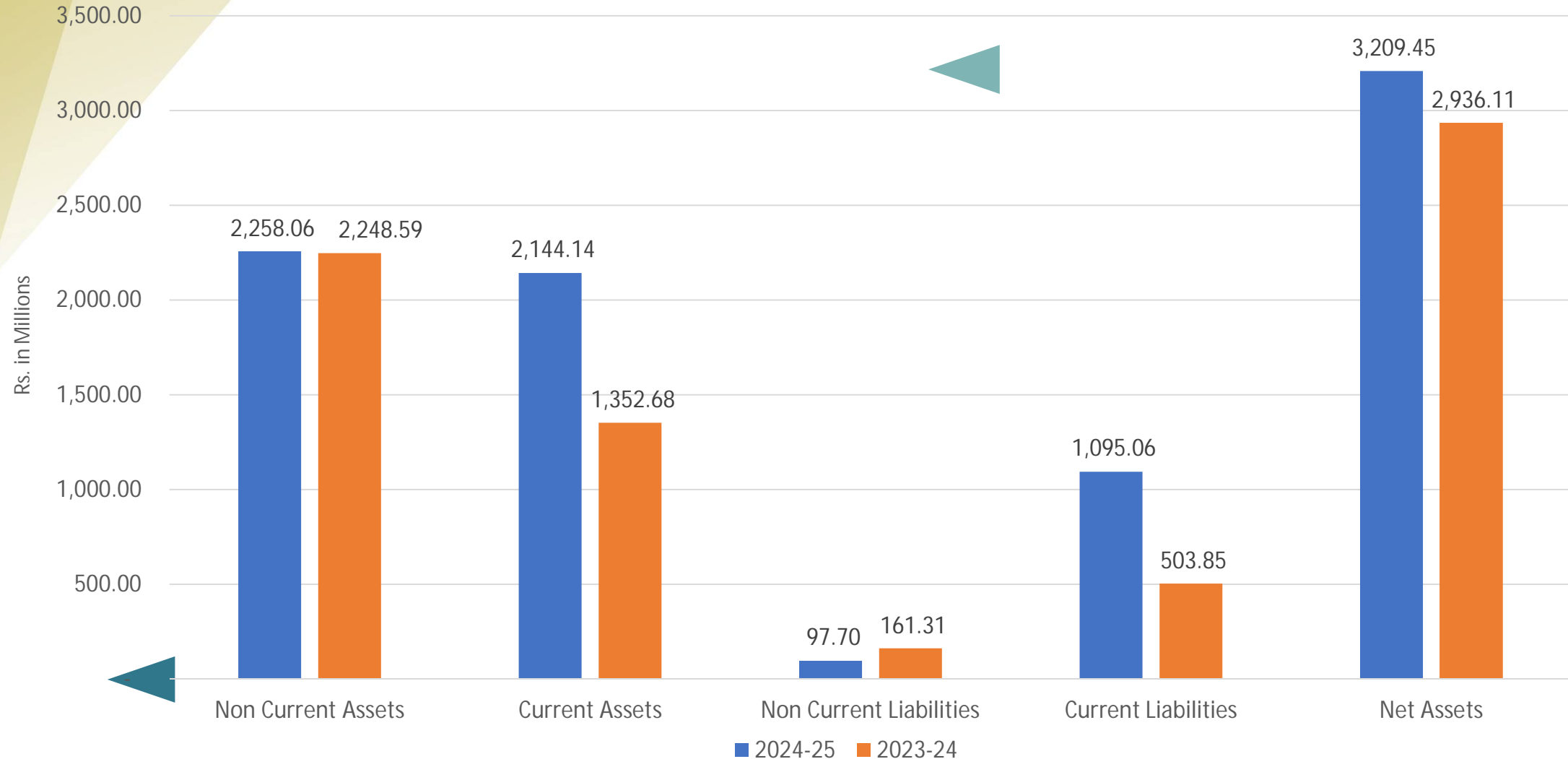
Review of Financial Statements





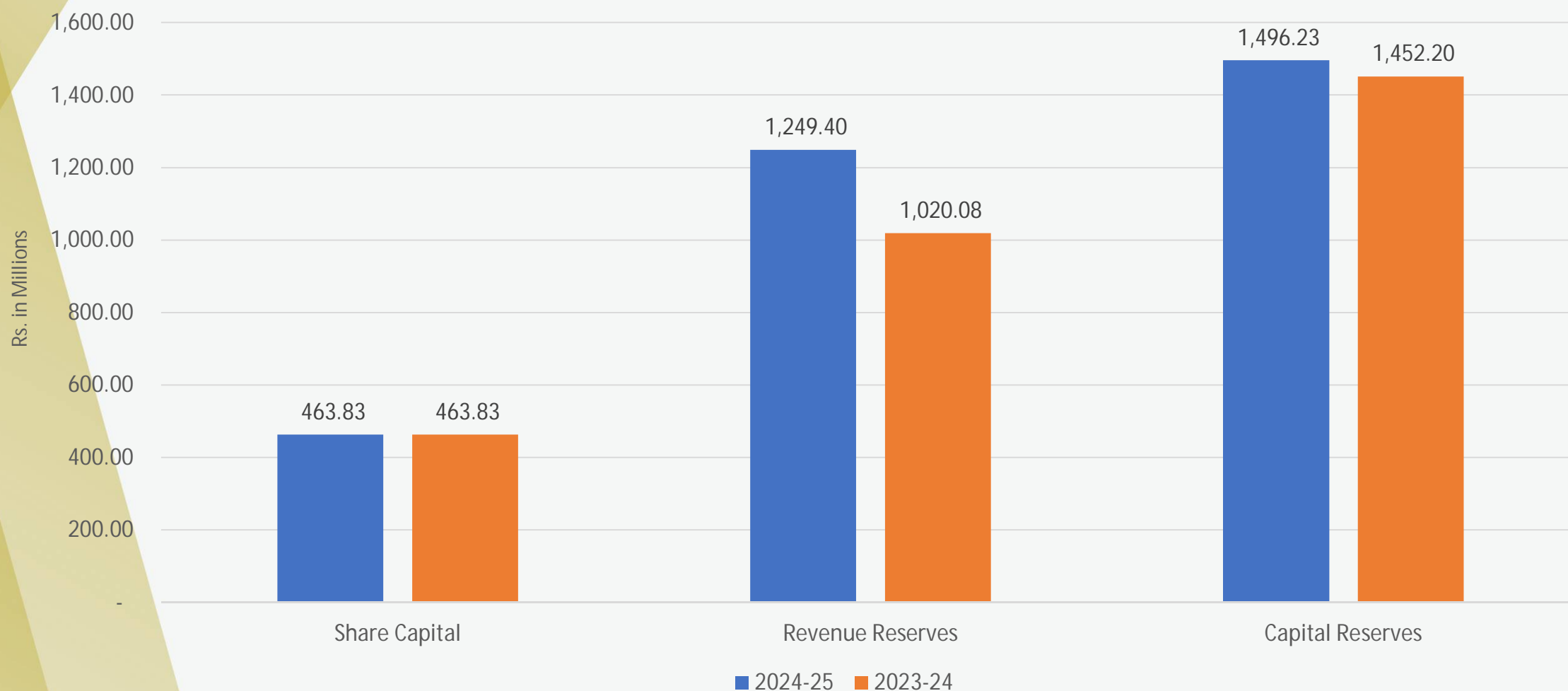
Review of Financial Statements

Financial Position




Review of Financial Statements

Share Capital & Reserves




Future Outlook

Biafo is targeting strong growth from its exposure to the mining and oil & gas sectors, particularly through major domestic projects. The Company is actively pursuing Infrastructure Development projects in the country to maximize its market share.



Export diversification is a key strategic pillar. By increasing international sales the Company aims to mitigate domestic market slowdowns and benefit from higher margins. Biafo is focusing on expanding its export activities to South Asian states, establishing a strong presence in the region.



The Company is investing in capacity expansion and advanced technology (such as its manufacturing facility at Hattar and technology partnerships) to improve operational efficiency and cost-structure.

Question Answer



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